



## Danilo Bulatović

**Date of birth:** 25/07/2000 | **Nationality:** Montenegrin | **Phone number:**

(+382) 69258298 (Mobile) | **Email address:** [bulatovic.danilo10@gmail.com](mailto:bulatovic.danilo10@gmail.com) |

**Address:** Spuž b.b., 81412, Danilovgrad, Montenegro (Home)

### WORK EXPERIENCE

30/09/2022 – CURRENT Podgorica, Montenegro

**ASSOCIATE FACULTY OF INTERNATIONAL ECONOMICS, FINANCE AND BUSINESS; UNIVERSITY OF DONJA GORICA**

Responsible for writing project proposals for different kinds of national, regional, and European grants for several faculties within the University, as well as for the youth organizations within the University. Coordinating projects, managing projects, reporting and managing finance of the projects, coordinating the communication. Coordinating youth organizations and mainly responsible for fundraising, project coordinating, and communication inside those organizations.

27/04/2022 – CURRENT Podgorica, Montenegro

**CO-FOUNDER AND CEO DEAL MNE LLC**

Being the legal representative of the project consulting company. Preparing, writing, implementing and reporting different types of national and EU projects (Interred IPA, Erasmus, Horizon...). Providing consultant services to institutions in Montenegro. Holding a complete idea of the functioning of the business, its departments, risks, and stakeholders. Analysing of different kinds of information and create links among them for decision-making purposes. Serving as a communication link with the board of directors for reporting and implementation of the overall strategy.

26/04/2022 – CURRENT Podgorica, Montenegro

**PROJECT CONSULTANT MONTENEGRO EU PROJECT CONSULTING**

Being engaged on various projects held by the company. Preparing, writing, implementing and reporting different types of EU project proposals such as IPA, Erasmus, Horizon etc. Communicating with different public and private institutions and providing project consultant, communication and assistant services. Taking care of the company's everyday business needs.

01/10/2021 – CURRENT Podgorica, Montenegro

**GENERAL MANAGER STUDENT BUSINESS CENTER**

Responsible for the organisation, its members, all the processes within the organisation, organisation's project management, program management, etc. Responsible for planning yearly activities plan and for its implementation. Responsible for national and international cooperation, communication, etc. Responsible for Human Resources.

15/06/2022 – 15/09/2022 Incline Village, Nevada, United States

**SERVER ASSISTANT HYATT REGENCY LAKE TAHOE RESORT, SPA & CASINO**

Working mainly in the F&B department through a cultural exchange program. Providing service to guests in the second most profitable Hyatt restaurant in the world at the moment. Taking care of the guests and helping in several different departments. Coordinating Spa department.

18/01/2022 – 01/06/2022 Podgorica, Montenegro

**INTERN ASSOCIATE MINISTRY OF FINANCE AND SOCIAL WELFARE**

Providing support to director and major of Directorate for Financial System and Financial Technologies with their daily tasks and obligations within the directorate. Working on secret and public projects of the directorate. Cooperating with other directorates and other sectors within the Ministry. Cooperating with

other ministries and national entities. Preparing documents for the Assembly. Working on administrative tasks.

01/11/2020 – CURRENT Podgorica, Montenegro

### **PRESIDENT** UDG STUDENT FORUM

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Coordination of all activities and processes within the Forum, work with prospective students, coordination of students, organization of constructive discussions, initiation of new projects and activities, improvement of student competencies, organization of quality workshops, forums, competitions, seminars. Communication with University, Student Business Center, Entrepreneurial Nest, etc.

**Address** Oktoih no. 1, 81000, Podgorica, Montenegro | **Email** [udg@udg.edu.me](mailto:udg@udg.edu.me) |

**Website** <https://www.udg.edu.me/>

01/09/2021 – 01/06/2022 Podgorica, Montenegro

### **BASKETBALL COACH** BASKETBALL CLUB "ALL-STARs 2002"

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Within this work engagement of mine, I was the first assistant coach of the team. Pedagogical and specialized work with young players. Leading the younger categories of the team, and assisting in administrative affairs. Coaching children of all ages and transferring basketball and pedagogical knowledge and experience. Mentoring role and developing ways of thinking as well as a team and competitive spirit in children.

30/11/2020 – 01/02/2021 Podgorica, Montenegro

### **INTERN BUSINESS CONSULTANT** VOLVOX

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Analyzing the position, structure and processes of businesses and companies and offering services or advice to improve them. Researching and identifying business processes such as financial inefficiencies or employee management and devising strategical plans to overcome these difficulties. Mapping of business processes and their analysis in order to improve the quality of business.

**Address** The way of Vojislavljevic no. 81, Put Vojislavljevića 81, 81000, Podgorica, Montenegro |

**Email** [novivolvox@novivolvox.me](mailto:novivolvox@novivolvox.me) | **Website** <http://volvox.me/>

26/05/2019 – 03/06/2019 Tivat, Montenegro

### **COORDINATOR OF TABLE TENNIS AT GAMES OF THE SMALL STATES OF EUROPE** NGO VOLUNTEERS 2019

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Games of the Small States of Europe is one of the biggest European sporting events in Europe and in 2019, it was held in Montenegro for the first time. It is the biggest sports event ever held in Montenegro, and for the occasion, an organization of NGO Volunteers 2019 was created. I was the coordinator of that organization and within it, I coordinated table tennis at Games of the Small States of Europe.

**Address** 19. december no. 21, 81000, Tivat, Montenegro | **Email** [info@montenegro2019.me](mailto:info@montenegro2019.me) |

**Website** [www.montenegro2019.me](http://www.montenegro2019.me)

01/09/2018 – 01/09/2020 Podgorica, Montenegro

### **BOARD MEMBER** BASKETBALL CLUB "ALL-STARs 2002"

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As an official representative and technical supporter of the club, I was also a member of official (professional) staff. I was in charge of all operational and administrative affairs of the club such as arranging club documentation, communicating with the Basketball Association of Montenegro, scouting other teams, assisting the head coach, suggesting development strategies, managing club interests...Within this work engagement of mine, I was the first assistant coach of the team. I helped the main coach lead the team in the best season in the club's history. I contributed to this success by professionally and thoroughly scouting other teams, working with players and leading the younger categories of the team, and assisting in administrative affairs.

**Address** Sima Barovića no. 24, 81000, Podgorica, Montenegro | **Email** [k.k.allstars02@gmail.com](mailto:k.k.allstars02@gmail.com) |

**Website** <https://www.facebook.com/Kosarkaski-klub-All-Stars-321895358175219/>

## ● EDUCATION AND TRAINING

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01/10/2022 – CURRENT Podgorica, Montenegro

**MASTER OF SCIENCE - EUROPEAN MASTER IN OFFICIAL STATISTICS (EMOS)** University of Donja Gorica

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**Address** Oktoih 1, Donja Gorica, 81000, Podgorica, Montenegro | **Website** <https://www.udg.edu.me>

15/02/2021 – 15/07/2021 Valladolid, Spain

**BACHELOR OF SCIENCE - COMMERCE** University of Valladolid

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**Address** C/Plaza Santa Cruz, 8, 47002, Valladolid, 47002, Valladolid, Spain |

**Website** <https://www.uva.es/export/sites/uva/>

09/09/2019 – 30/09/2022 Podgorica, Montenegro

**BACHELOR OF SCIENCE - INTERNATIONAL ECONOMICS, FINANCE AND BUSINESS** University of Donja Gorica

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**Address** Oktoih no 1, 81000, Podgorica, Montenegro | **Website** [www.udg.edu.me](http://www.udg.edu.me)

01/09/2015 – 20/05/2019 Danilovgrad, Montenegro

**GRAMMAR SCHOOL "PETAR I PETROVIĆ - NJEGOŠ"**

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**Address** Danilovgrad b.b, 81420, Danilovgrad, Montenegro | **Website** <https://gimnazijadg.wordpress.com/>

01/09/2006 – 20/05/2015 Danilovgrad, Montenegro

**PRIMARY SCHOOL "PETAR II PETROVIĆ - NJEGOŠ"**

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**Address** Spuž b.b, 81412, Danilovgrad, Montenegro |

**Website** <https://www.facebook.com/JU-OŠ-Njegos-Spuž-552131561606681/>

## ● LANGUAGE SKILLS

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Mother tongue(s): **MONTENEGRIN** | **SERBIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C1	C1	C1	C1	C1
<b>ITALIAN</b>	B2	B2	B2	B2	B2
<b>FRENCH</b>	A2	A2	A2	A2	A2
<b>SPANISH</b>	A1	A1	A1	A1	A1

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## ● ADDITIONAL INFORMATION

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### NETWORKS AND MEMBERSHIPS

#### Memberships

1. President of UDG Student Forum;
2. Project Assistant of Junior Achievement Montenegro;
3. Member of NGO Apitec;
4. Project coordinator and communication officer of Student Business Center;
5. Member of UDG Entrepreneurial Nest;
6. Member of Red Cross of Montenegro (volunteer);
7. Ex-member of the official board of Basketball Club "All-Stars" from Montenegro (an official);

8. Ex-member of NGO Prima (peer educator);
9. Ex-member of the Entrepreneurial club "Monteštrik" of my grammar school (member);
10. Ex-member of UNICEF Media Literacy Campaign (young reporter);
11. Ex-member of the Center for the Rights of Child (member);
12. Ex-member of the NGO Volonteri 2019 (coordinator).

## **DRIVING LICENCE**

**Driving Licence:** B1

**Driving Licence:** B

## **CONFERENCES AND SEMINARS**

### **Seminars**

- Financial literacy workshop organized by Laboratory of innovation for youth - "Kreaktivator";
- 2019 Gender Equality seminar of NGO Prima;
- 2019 Regional Basketball Coaches seminar organized in Podgorica;
- 2019 seminar of Montenegro Olympic Committee;
- 2018 seminar of Montenegro Business Lab.

### **Conferences**

1. LEAP FORWARD conference - BY LEAP Project closing conference (speaker);
2. Forum of the regional universities' students in the Western Balkans area - UNAPRED (panelist);
3. 13th International Forum on Islamic Capital Market in Tehran, Iran (online participant);
4. The Chronicle of Higher Education's Leadership Summit organized by Arizona State University and The Chronicle (USA);
5. National peer counseling visit to Montenegro Programme organized by the Ministry of Education, Science, Culture and Sports (participant);
6. Global MOOC (Massive Open Online Courses) conference, organized by Tsinghua University (China) and UNESCO IITE;
7. IFRC global conference 2020: Volunteering in 2020 (speaker);
8. Milocer Development Forum 2020: Demystifying Digitalization (participant);
9. BY LEAP (Balkans Youth: Linking education, abilities and partnership potential in regional employment practice): National conference on entrepreneurial learning, funded by the European Union (organizational team);
10. UNICEF conference for project management (volunteer);
11. NGO Prima conference for gender equality (participant);
12. UNICEF conference "Early child development" (volunteer);
13. Conference for secondary school teachers (volunteer);
14. Regional basketball conference for coaches (participant);
15. Center for the Rights of the child conference (speaker).

## **PROJECTS**

01/01/2023 – CURRENT

**Project Assistant at BalVET-EWEC project** Project assistant on BalVET-EWEC project, engaged by the University of Donja Gorica. The project is being realized by partners from Montenegro, Slovakia, Greece, Bosnia and Herzegovina, Albania and Kosovo. BalVET-EWEC aims to keep talent home by addressing the need for young people to acquire new skills that will enable them to meet the challenges of a rapidly changing world. Pilots establish living labs as VET capacity-building mechanisms, develop new curricula for skills development for learners ages 16-28, and create opportunities for synergies and cross-border collaboration. Actions VET educators as "paradigm shifter" learning facilitators to mentor learners with skills to respond to myriad jobs - both in conventional local markets and in remote work; entrepreneurship ed positions both VET systems and learners for the twin transitions, and Open Badges display capacity transparency of skills acquired during training. Via the Collaborative Leadership Process, EWEC also prepares a cross-section of sectors to respond to innovation and technology advancements that warrant the design of new products and services, create new jobs and careers and support social entrepreneurship to address social agendas. It reviews the "new normals" of workplace realities reshaped by social disruptors that, coupled with initiatives that promote digitalization, sustainability and the greening of society, present new opportunities for young people in our region to re-evaluate how, where and for whom they work, but are in need of new skillsets to face post-Covid careers. Mobility for both teachers and learners is a priority. Ultimately, a new generation of changemakers and problem-solvers is nurtured, able to address challenges with new skillsets, enter or progress in a variety of labor markets and contribute to the economic development of our region.

01/12/2022 – 01/06/2023

**Subcontracted Key Expert on EFFECTS project** EFFECTS is the project focused on energy efficiency in public schools, funded by Interred IPA CBC Italy-Albania-Montenegro program. It is being realised by the Ministry of Education of Montenegro and partners from other 2 CB countries. I was subcontracted through Deal MNE company, and as an external expert I was obliged to implement Capacity Building Activities that were planned under WP3 of the project. Hence, I realised professional development programs focused on energy efficiency for teachers and high school leaders, workshops for students as well as technical training path for energy audit for monitoring workers in public schools in Montenegro.

**Link** <https://effects.italy-albania-montenegro.eu>

01/12/2022 – 01/03/2023

**Subcontracted Key Expert on eTwinning project** eTwinning Montenegro is the project focused on education sector of Montenegro, funded by European Education and Culture Executive Agency through Erasmus + program, which aims to join Montenegrin education sector to the international ESEP society with a goal of professional development of teachers and bringing the quality label. It is being realised by the Ministry of Education of Montenegro. I was subcontracted through Montenegro EU Project Consulting company, and as an external expert I was obliged to realise professional development programmes "December: Month of Professional Development" which consisted of following professional development programmes for teachers: Successful Pedagogical Communication, Media Informational and Data Literacy, Multilingual Competencies and Language of Expertise.

**Link** <https://www.facebook.com/eTwinningMNE/>

01/10/2020 – 01/01/2023

**Project Assistant at BY LEAP project** Project assistant at BY LEAP project (Balkans Youth: Linking Education, Abilities and Partnership Potential in Regional Employment Practise), engaged by the Student Business Center. The project is funded by European Commission, and which was realised by partners from each WB6 country as well as from Turkey. Implementation of project activities in Montenegro defined in the agreement signed by the European Commission. Assisting the project coordinator at the national level. Communication and cooperation with civil society organizations in Montenegro and together with them the implementation of project activities to meet the objectives set out in the agreement.

**Link** <https://by-leap.com>

01/09/2020 – 31/12/2021

**Subcontracted Key Expert on HISTEK project** Key expert subcontracted by Montenegro EU Project Consulting on the HISTEK project that is funded through Interred IPA CBC Italy-Albania-Montenegro, and that aims to create a new cross border cluster in the field of Education, in order to promote an innovative network able to implement effective synergies between educational institutions and enterprises, and train young people on Key Enabling Technologies. The project cluster will include SMEs/Training Institutions/ Public Institutions belonging to the three countries, and extend the students' chances to learn new advanced skills and acquire experience in a working environment, before entering the labour market.

**Link** <https://histek.italy-albania-montenegro.eu>

07/07/2020 – 31/12/2021

**Subcontracted Key Expert on ASIQ project** I was engaged by Montenegrin EU Project Consulting on implementation of ASIQ project.

Development and implementation of the public procurement plan:

- Development of tender dossiers and evaluation of tenders;
- Development of a communication plan and tracking of communication indicators - Organisation of project's info day held in Podgorica.

**Link** <https://www.facebook.com/asiqproject/>

## HONOURS AND AWARDS

### Honours and awards

1. Scholarship of the Ministry of Education of Montenegro for excellent students 2022/23;
2. Scholarship of the Municipality of Danilovgrad for excellent students 2022/23;
3. Scholarship of the Ministry of Education, Science, Culture and Sport of Montenegro for excellent students 2021/22;
4. Scholarship of the Municipality of Danilovgrad for excellent students 2021/22;
5. Erasmus + scholarship for spending one semester at the University of Valladolid in Spain 2021;
6. Scholarship of the Ministry of Education of Montenegro for excellent students 2020/21;
7. Scholarship of the Municipality of Danilovgrad for excellent students 2020/21;

8. Fully-funded scholarship of the University of Donja Gorica for Bachelor's studies;
9. Second place in the national final of Generation Unlimited Youth Challenge in Montenegro;
10. First place at senior national basketball league in 2018/2019 season;
11. First place at junior national basketball league in 2018/2019 season;
12. Second place at Generation Unlimited Youth Challenge in Montenegro;
13. First place at 8th UPSHIFT project organized by UNICEF Montenegro;
14. Top 10 award at the International Fair of Virtual Entrepreneurial Companies in Celje, Slovenia;
15. Award for the best presentation in French at the International Fair of Virtual Entrepreneurial Companies in Celje, Slovenia;
16. Special award for the most active participation in 2018 International Fair of Virtual Entrepreneurial Companies in Plovdiv, Bulgaria;
17. Top A list on the 10th Stock market of entrepreneurial ideas in Montenegro;
18. Third place at Podgorica's marathon in 2017;

## **VOLUNTEERING**

- Volunteering**
1. Student Business Center (volunteer since 2019);
  2. Red Cross of Montenegro (volunteer since 2016);
  3. UNICEF Montenegro (volunteer since 2018 to 2019);
  4. NGO Prima (volunteer from 2017 to 2019);
  5. Basketball Association of Montenegro (volunteer at several competitions).
  6. First program of the students' companies in Montenegro, implemented through worldwide accepted methodology of Junior Achievement Worldwide (project assistant);
  7. First Festival of the Entrepreneurship in Montenegro (project coordinator);
  8. Voluntary blood donation action at the University of Donja Gorica in October 2021 and in March 2022 (organizer);
  9. Global Generation Unlimited Youth Challenge 2020 (competitor);
  10. OddieUp, a web application; project implemented in Montenegro thanks to winning GenU competition (project manager, implementator);
  11. Generation Unlimited Youth Challenge 2020 in Montenegro (second place);
  12. Stock Market of Entrepreneurial Ideas participant (top A list of ideas);
  13. Games of the Small States of Europe 2019, Budva (coordinator of volunteers);
  14. UNICEF's Media Literacy Campaign (young reporter);
  15. Montenegro Business Lab 2018 (competitor);
  16. Atlantis, the camp of the Center for the Cooperation in the Mediterranean (representative of the Red Cross of Montenegro);
  17. FoRoom, outdoor classroom built in the yard of the gymnasium in Danilovgrad city, a project implemented thanks to winning the UPSHIFT program (project manager, implementator);
  19. 8th UPSHIFT program of Montenegro (champion);
  18. Montenegro Business Challenge (competitor in 2018);
  19. Montenegro Business Challenge (organizational team in 2019);
  20. Rural Youth: Let's awake the opportunities - training organized by RYCO Western Balkans in Struga, Macedonia (participant and local developer);
  21. Get Deeper, Expand Your Furrows - entrepreneurial research project organized by Student Business Center (participant in 2018);
  22. Get Deeper, Expand Your Furrows - entrepreneurial research project organized by Student Business Center (organizational team in 2019);
  23. FIBA U16 European Championship 2017, Podgorica (volunteer);
  24. FIBA U16 European Championship 2019, B division, Podgorica (speaker) ;
  25. EuroVolley qualification tour 2019, Herceg Novi (volunteer);
  26. Healthy Relationships, project organized by NGO Prima (participant);
  27. International Fair of Virtual Companies 2018 in Plovdiv, Bulgaria (member of team Monteštrik);
  28. International Fair of Virtual Companies 2019 in Celje, Slovenia (member of team Monteštrik);
  29. Child Rights project 2017 in Zlatar, Serbia (participant and local developer);
  30. Factory of knowledge project (participant in 2018);
  31. Factory of knowledge project (organizational team in 2019);
  32. Stock Market of Entrepreneurial Ideas (organizational team member).

## **CERTIFICATIONS**

### **Certifications**

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- English in Political Sciences advanced level certificate (C1);
- Erasmus+ certificate that certifies spending one semester at the University of Valladolid (Spain);
- Youthpass - Mobility of youth workers;
- Media literacy certificate of UNICEF;

- Certificate for international basketball coaching;
- Certificate "LUČA" - an award for excellent achievement and best grades in primary and secondary school.

## **COURSES**

### **Courses**

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- Center for Foreign Languages completed english course;
  - Photo and video editing course.
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